





In 2014, the top management of SBI conceptualised to establish another Apex Training Institute (ATI) in the eastern part of the country. In September 2017, State Bank Institute of Leadership (SBIL), Kolkata, was inaugurated with a vision of making it a Centre of excellence with focus on senior and top leadership from BFSI sector and beyond.

'SBIL Difference' is the cutting edge a learner / participant will get from being trained by the 'Best in the BFSI Business'. SBIL offers the opportunity to gain learning that comes with its rich history, background and stellar performance in training domain. SBIL takes pride in offering a truly world-class training infrastructure aligned to the needs of Top Leaders.

Programmes at SBIL are primarily cross-functional, strategic and general management by design. These Programmes are meant to help young business leaders transition into new roles or take up higher responsibilities and be groomed for C-suite positions. SBIL offers a calendar of high quality Open-Enrolment Programmes targeting the Individual Fast Track Leader. The open enrolment Programmes focus on leadership, people management, innovation and technology.

SBIL is also the preferred choice of training partner for customised learning solutions within the BFSI domain. Our approach towards custom Programmes involves an end-to-end solutioning approach that begins with Need Assessment and ends with ROI of training. Almost all the top Public Sector Banks from India and a number of International Banking organisations have chosen SBIL to help them develop their leadership pipeline.

STATE BANK INSTITUTE OF LEADERSHIP (SBIL), KOLKATA OPEN PROGRAMMES 2021-22

PROGRAMME	2021									2022			Last date for
PROGRAMME		May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Nomination
Leading Change Leadership	12												5/04/2021
Leadership journey: Starting young Leading right	23												15/04/2021
Collaborative Leadership		10											2/05/2021
Best Practice in Learning and Development		13											5/05/2021
Leading Self/Self-Leadership		17											9/05/2021
Faculty Development Programme		24											16/05/2021
Personal Leadership for Future Business Leaders			7										1/06/2021
Women Leadership – Beyond Challenges			11										03/06/2021
Preventing Leadership Burnout			25										17/06/2021
Leadership Insights from world of Literature				5									2/06/2021
Strategic Thinking for Turbulent Times (for BFSI sector)				19									11/07/2021
EI@WFH				23									15/07/2021
Building Trust and Psychological Safety in the Workplace					9								1/08/2021
Leading Through Influence					16								8/08/2021
Negotiation Excellence for Leaders					21								12/08/2021
Learn to Communicate (Speak/Write) in the Language of Leaders					30								21/08/2021
Everyday Employee Relations – Towards an engaged workforce						1							20/08/2021
Lead with Executive Presence						6							1/09/2021
LeverAGE-Aging effectively at work						10							2/09/2021
Working with Millennials							22						14/10/2021
Power Maps & Leadeship							25						17/10/2021
Nurturing Outstanding Leaders (for high potential executives)							25						17/10/2021
Social Intelligence for Leadership							29						21/10/2021
Courageous Leadership for High Performing Organisations								15					7/11/2021
Agile in Learning								18					10/11/2021
Adaptive Leadership								21					14/11/2021
Leadership Maturity Framework & Profile Programme									6				30/11/2021
Role to Goal Orientation										1			21/12/2021
Step into next level of leadership										3			23/12/2021
Building Leadership Excellence										10			1/01/2022
Leadership Cornerstone											6		28/01/2022
The Serving Leader												15	8/03/2022

LEADERSHIP INSIGHTS FROM WORLD OF LITERATURE



Programme Type	Online
Duration	8 sessions (across 3 weeks)
Target	CIO's and IT leaders who are tasked with creating content / knowledge repository within organisation to ensure how to get the job done and deliver results will benefit most. Business managers who handle workforce from STEM and Humanities' background can leverage learning from this workshop to their advantage.
Objectives	 Leaders need little support in the areas of quantitative tools and lot more in the areas of good judgement and self- knowledge Learn lessons from open-ended and subjective situations – which is closer to real life happenings Morality is the theme of most great literature works and characters. Critique them to understand leadership beliefs How at times 'under achieving' is 'over achievement'
Contents	 Pragmatic and powerful from Literature like Julius Caesar Critique characters for their leadership quotient - The secret sharer, Death of a salesman, Antigone Questions of character - illuminating the heart of leadership Importance of Leadership character, decision-making and moral judgement
Fee (per participant)	• ₹24,000 per participant. GST @ applicable rates

^{*} Programme will be delivered in face-to-face format in-class when pandemic situation improves

^{**} Custom edition of this title can also be delivered per client requirement

STRATEGIC THINKING FOR TURBULENT TIMES



Programme Type	Online
Duration	8 sessions (across 3 weeks)
Target	Leaders
Objectives	Learn the foundational strategic thinking skills required to be future-ready, sustain and grow your organisation in these turbulent times
Contents	 Understanding head winds and tail winds Organisational Strategy: Assessment of as-is state, and desired states (Outlines of Customer Value Proposition / Target market segments / Organisational skills and capabilities) Identifying and Responding to Changes (Leadership in the Digital Age / Possible Market Disruptions / Red Ocean vs Blue Ocean Strategy) Lateral Thinking Design Thinking Customer Value Creation through Outside-in-thinking Leading in Tough Times Instilling a culture of agility and innovation
Fee (per participant)	₹24,000 per participant. GST @ applicable rates

^{*} Programme will be delivered in face-to-face format in-class when pandemic situation improves

^{**} Custom edition of this title can also be delivered per client requirement

EMOTIONAL INTELLIGENCE @ WORK FROM HOME



Programme Type	Online
Duration	5 sessions (across 5 weeks)
Target	Participants across levels and sectors
Objectives	Emotional Intelligence is widely desired to better relationships and have useful conflict resolution skills which are useful in every workplace. The participants will be introduced to ideas and techniques for increased understanding of Emotional Intelligence in the context of the 'new' normal. Gain better insight and control over their actions and emotions in lieu of the changed work equations.
Contents	 What is Emotional Intelligence and its application to WFM Use Emotions to Facilitate Thinking Tools to Regulate Your Emotions Reducing Anxiety and Stress Juggling work with privacy Emotional Awareness – Intrapersonal and Interpersonal Long Term Relaxation Techniques Create positive impact as a WFH professional Time management Preventing burnout
Fee (per participant)	₹15,000 per participant. GST @ applicable rates

^{*} Programme will be delivered in face-to-face format in-class when pandemic situation improves

^{**} Custom edition of this title can also be delivered per client requirement

NOMINATION PROCESS

FOR ONLINE OPEN PROGRAMME

STEP-1

NOMINATION

Detail of nominations should reach SBIL 14 days before programme.
You may share filled-in nomination form over email at somashekhar.krishnamani@ sbi.co.in OR courier the hard copy at SBIL address.

STEP-2

CONFIRM NOMINATIONS

Email confirmation from SBIL for nominations received. SBIL will raise invoice for corporate nominations. Individual nominations will be guided to payment gateway.

STEP-3 PAYMENT OF FEE

Programme fees to be paid at at attribute;//www.onlinesbi.com/sbicollect

http://www.onlinesbi.com/sbicollect/
icollecthome.html/corpID=864631
Fees may be paid through Fund transfer using
Bank Transfer / RTGS / NEFT to Beneficiary
Name: State Bank Institute of Leadership,
Kolkata | Collection Account No. 37243340083
Bank / Branch Name - SBI-Unitech Branch
Kolkata | IFSC - SBIN0016916 | Please advise
the UTR No./Txn No. against fees
payment in the Programme
Registration Form.

CANCELLATION POLICY

SBIL RESERVES THE RIGHT TO REFUSE NOMINATIONS IF THE BATCH SIZE REACHES 35. THE INSTITUTE ALSO RESERVES THE RIGHT TO POSTPONE DATES / CANCEL THE PROGRAMME IN CASE MINIMUM ENROLMENTS ARE NOT MET

IN CASE OF RESIDENTIAL / CUSTOMISED / IN-COMPANY PROGRAMMES

STEP-1 AGREEMENT

SBIL & Client enter into an agreement on Programme Design, Delivery, Duration, Participant number and Pricing

STEP-2

INVOICE

SBIL will raise invoice as per agreed terms of payment

STEP-3

PAYMENT OF FEE

Fees may be paid through
Fund transfer using
Bank Transfer / RTGS / NEFT to
Beneficiary name: State Bank Institute of
Leadership, Kolkata,
Collection Account No. 37243340083
Bank / Branch Name SBI-Unitech Branch Kolkata
IFSC - SBIN0016916
Please advise the UTR No. / Txn No. against
fees payment in the Programme
Registration Form.

ARRIVAL & REPORTING

STAY & HOSPITALITIES WILL BE AVAILABLE FROM THE NIGHT BEFORE DAY-1 OF THE PROGRAMME TILL NOON ON THE LAST DAY OF PROGRAMME.

PARTICIPANTS ARRIVING LATE MUST REACH BY 09:00 AM ON FIRST DAY OF THE PROGRAMME





CAMPUS ADDRESS

State Bank Institute of Leadership
Plot # II-F/2, Street # 329, Action Area-III, Newtown, Rajarhat, Kolkata-700156, West Bengal (India)

Follow us on In LinkedIn.com/SBIL I Facebook.com/SBIL

FOR ENQUIRIES REGARDING CUSTOMIZED PROGRAMME, LEADERSHIP CONSULTING, TRAINING NEED ANALYSIS & TO BOOK SBIL FACILITIES FOR IN-CAMPUS PROGRAMME.

EMAIL AT: dean.sbil@sbi.co.in / somashekhar.krishnamani@sbi.co.in or call 9052494782