



LEARNERS  
TODAY.  
**LEADERS  
TOMORROW.**

**STATE BANK INSTITUTE OF  
LEADERSHIP, KOLKATA**

**2021-22**







In 2014, the top management of SBI conceptualised to establish another Apex Training Institute (ATI) in the eastern part of the country. In September 2017, State Bank Institute of Leadership (SBIL), Kolkata, was inaugurated with a vision of making it a Centre of excellence with focus on senior and top leadership from BFSI sector and beyond.

'SBIL Difference' is the cutting edge a learner / participant will get from being trained by the 'Best in the BFSI Business'. SBIL offers the opportunity to gain learning that comes with its rich history, background and stellar performance in training domain. SBIL takes pride in offering a truly world-class training infrastructure aligned to the needs of Top Leaders.

Programmes at SBIL are primarily cross-functional, strategic and general management by design. These Programmes are meant to help young business leaders transition into new roles or take up higher responsibilities and be groomed for C-suite positions.

SBIL offers a calendar of high quality Open-Enrolment Programmes targeting the Individual Fast Track Leader. The open enrolment Programmes focus on leadership, people management, innovation and technology.

SBIL is also the preferred choice of training partner for customised learning solutions within the BFSI domain. Our approach towards custom Programmes involves an end-to-end solutioning approach that begins with Need Assessment and ends with ROI of training. Almost all the top Public Sector Banks from India and a number of International Banking organisations have chosen SBIL to help them develop their leadership pipeline.



STATE BANK INSTITUTE OF LEADERSHIP (SBIL), KOLKATA  
OPEN PROGRAMMES 2021-22

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# LEADERSHIP INSIGHTS FROM WORLD OF LITERATURE



Programme Type	Online
Duration	8 sessions (across 3 weeks)
Target	CIO's and IT leaders who are tasked with creating content / knowledge repository within organisation to ensure how to get the job done and deliver results will benefit most. Business managers who handle workforce from STEM and Humanities' background can leverage learning from this workshop to their advantage.
Objectives	<ul style="list-style-type: none"><li>• Leaders need little support in the areas of quantitative tools and lot more in the areas of good judgement and self- knowledge</li><li>• Learn lessons from open-ended and subjective situations – which is closer to real life happenings</li><li>• Morality is the theme of most great literature works and characters. Critique them to understand leadership beliefs</li><li>• How at times 'under achieving' is 'over achievement'</li></ul>
Contents	<ul style="list-style-type: none"><li>• Pragmatic and powerful from Literature like Julius Caesar</li><li>• Critique characters for their leadership quotient - The secret sharer, Death of a salesman, Antigone</li><li>• Questions of character – illuminating the heart of leadership</li><li>• Importance of Leadership character, decision-making and moral judgement</li></ul>
Fee (per participant)	<ul style="list-style-type: none"><li>• ₹24,000 per participant. GST @ applicable rates</li></ul>

\* Programme will be delivered in face-to-face format in-class when pandemic situation improves

\*\* Custom edition of this title can also be delivered per client requirement

# STRATEGIC THINKING FOR TURBULENT TIMES



Programme Type	Online
Duration	8 sessions (across 3 weeks)
Target	Leaders
Objectives	Learn the foundational strategic thinking skills required to be future-ready, sustain and grow your organisation in these turbulent times
Contents	<ul style="list-style-type: none"><li>• Understanding head winds and tail winds</li><li>• Organisational Strategy: Assessment of as-is state, and desired states (Outlines of Customer Value Proposition / Target market segments / Organisational skills and capabilities)</li><li>• Identifying and Responding to Changes (Leadership in the Digital Age / Possible Market Disruptions / Red Ocean vs Blue Ocean Strategy)</li><li>• Lateral Thinking</li><li>• Design Thinking</li><li>• Customer Value Creation through Outside-in-thinking</li><li>• Leading in Tough Times</li><li>• Instilling a culture of agility and innovation</li></ul>
Fee (per participant)	₹24,000 per participant. GST @ applicable rates

\* Programme will be delivered in face-to-face format in-class when pandemic situation improves

\*\* Custom edition of this title can also be delivered per client requirement



# EMOTIONAL INTELLIGENCE @ WORK FROM HOME



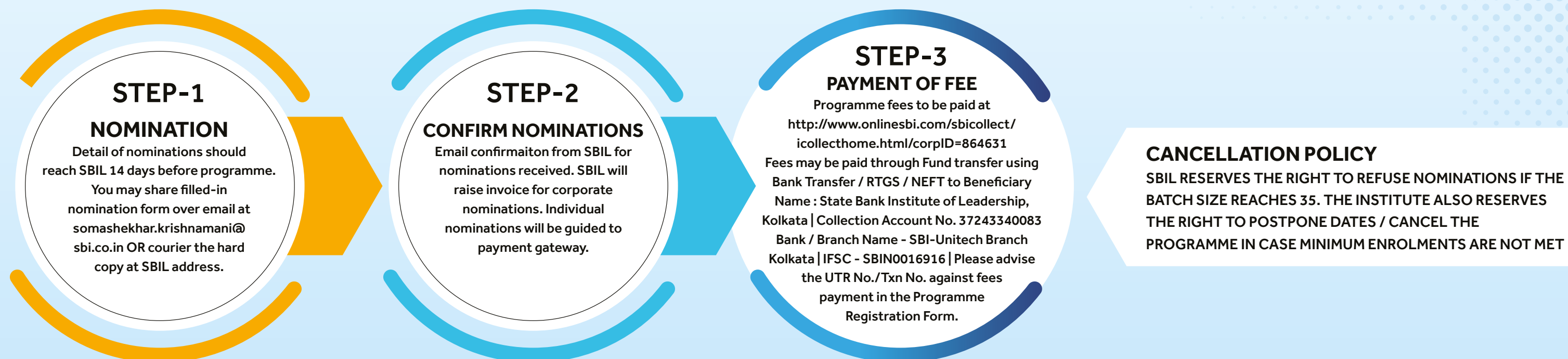
Programme Type	Online
Duration	5 sessions (across 5 weeks)
Target	Participants across levels and sectors
Objectives	<p>Emotional Intelligence is widely desired to better relationships and have useful conflict resolution skills which are useful in every workplace. The participants will be introduced to ideas and techniques for increased understanding of Emotional Intelligence in the context of the 'new' normal. Gain better insight and control over their actions and emotions in lieu of the changed work equations.</p>
Contents	<ul style="list-style-type: none"><li>• What is Emotional Intelligence and its application to WFM</li><li>• Use Emotions to Facilitate Thinking</li><li>• Tools to Regulate Your Emotions</li><li>• Reducing Anxiety and Stress</li><li>• Juggling work with privacy</li><li>• Emotional Awareness – Intrapersonal and Interpersonal</li><li>• Long Term Relaxation Techniques</li><li>• Create positive impact as a WFH professional</li><li>• Time management</li><li>• Preventing burnout</li></ul>
Fee (per participant)	₹15,000 per participant. GST @ applicable rates

\* Programme will be delivered in face-to-face format in-class when pandemic situation improves

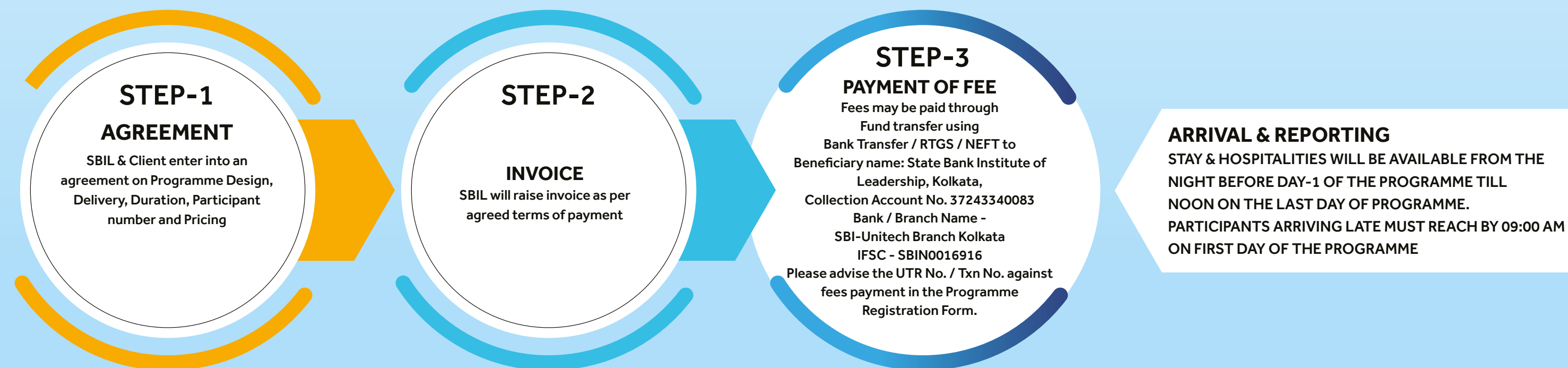
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# NOMINATION PROCESS

## FOR ONLINE OPEN PROGRAMME



## IN CASE OF RESIDENTIAL / CUSTOMISED / IN-COMPANY PROGRAMMES







## CAMPUS ADDRESS

State Bank Institute of Leadership

Plot # II-F/2, Street # 329, Action Area-III, Newtown, Rajarhat, Kolkata-700156, West Bengal (India)

Follow us on  [LinkedIn.com/SBIL](https://www.linkedin.com/company/sbil)  [Facebook.com/SBIL](https://www.facebook.com/SBIL)

FOR ENQUIRIES REGARDING CUSTOMIZED PROGRAMME,  
LEADERSHIP CONSULTING, TRAINING NEED ANALYSIS &  
TO BOOK SBIL FACILITIES FOR IN-CAMPUS PROGRAMME.

EMAIL AT: [dean.sbil@sbi.co.in](mailto:dean.sbil@sbi.co.in) / [somashekhar.krishnamani@sbi.co.in](mailto:somashekhar.krishnamani@sbi.co.in) or call 9052494782