

PROCUREMENT NEWS

Applications are invited for empanelment of consultants in the state of MP & CG, for conducting techno economic viability (TEV) study of green/brown field projects and sick units under rehabilitation. The duration of empanelment shall be for a period of 3 years. However, the performance of the consultants shall be reviewed annually. If the performance is found to be not satisfactory, the consultant can be de-paneled at the discretion of the bank.

2. Scope of Work:

In the TEV study of the project, the consultants should cover following points:

- i) Background of Promoters/ Project.
- ii) Technical Feasibility.
- iii) Market Potential.
- iv) Financial Viability.

2.1 Eligible Entities:

i) Proprietorship Firm / Partnership Firm / LLP/ Company having proven track record of industrial consultancy, including conducting of TEV studies for Banks/ FIs.

ii) The individual / proprietor / partner / Director should possess a specific professional qualification in the subject of his proposed area of specialization.

iii) The individual / proprietor / partnership firm /LLP / Company should not be delisted / de-paneled by any other Bank / FI. The name of the individual / proprietor / partnership firm / LLP /Company should not be blacklisted by IBA or any other agency (Self attested affidavit on stamp paper to be submitted in this regard).

iv) Technical Consultants / Partnership Firms / Companies/ LLP against whom complaints have been registered with CBI, Serious Fraud investigation Cell and are blacklisted by any banks / FIs will also not be eligible. (Self-attested affidavit on stamp paper to be submitted by the applicant in this regard)

2.2 Qualification:

i) The consultant shall have core team of professionals as CAs / ICWA etc. (for financial analysis of project) and B.E. (Mechanical, Electrical, Civil, Electronic / Telecom, Textile, Chemical) / B. Tech / M. Tech etc. (for technical analysis of project) as partner / Director / employee (permanent).

ii) Qualification of the Directors/ Promoters/ Partners.

In case of TEV consultants other than individuals, specialist staff (including senior engineer) with requisite qualification should be on the roles of the TEV consultant. The specialist staff should possess professional qualification in finance i.e., CA, CS, ICWA, MBA from a recognized university in India or equivalent degree from an international institute of repute.

iii) In case the applicant being a Company, there should be minimum 3 Professional Directors with minimum 3 years of experience

2.3 Experience:

i) The individual, proprietor, partnership firm / LLP / Company should have been empaneled as TEV consultant with other Banks / FIs for at least 3 years.

ii) There is no requirement of minimum experience of three years in case of new edge/emerging sectors such as Green Energy, Green Hydrogen, other emerging technologies etc.

iii) The list of projects appraised by the company during past 3 years should be submitted.

The consultant should have:

- Good Track record in providing TEV Consultancy
- Fixed Office Premises with adequate Infrastructure
- Sector Specialist Staff employed by the consultant should possess minimum 2 years' experience in that field.
- Sufficient Manpower with adequate technical expertise and experience to carry out the work assigned as per the scope of work. Consultants will be required to submit documents related to their work experience as TEV Consultant.

2.4 Affiliation:

i) The TEV consultants (Proprietor / Partner / Director) should have secured registration / membership with the concerned department / professional body / agency.

ii) The consultant shall have affiliation with professional bodies like IEEE (Institute of Electrical and Electronics Engineer).

iii) The staff of TEV consultants should be members of Institutions of Valuers / Association of Engineers / Institute of Engineers / Registration under Companies (Registered valuers and valuation) Rules 2017 for which Insolvency and Bankruptcy Board in India (IBBI) is the competent authority.

2.5 Empanelment/ Validity:

- i) In respect of TEV consultant who has completed 3 years of empanelment and wish to continue, the entity should approach the bank at least 3 months before the expiry of the term of empanelment.
- ii) For renewal of empanelment of the entity, Bank and the empaneled entity shall follow the same process as applicable to a fresh empanelment.

2.6 Review:

- i) A review of the existing TEV consultants shall be carried out annually by the Committees constituted at respective LHO.
- ii) In cases where services of TEV consultants are not found satisfactory and / or their reports are influenced / detrimental to the banks interest, the committee at LHO shall carry out the process of delisting after giving suitable opportunity of being heard to the TEV Consultant.

2.7 Fee structure & Maximum Cap:

In case of Consortium Arrangement, Lead Bank to decide the fee structure for payment to TEV Consultants.

However, where Arrangement is under Sole Banking / Multiple Banking Arrangement (MBA) / Consortium Banking and where SBI is the Lead Bank, following indicative fee structure shall be followed:

TEV Study charges will be as follows: 0.10% of the Project Loan Amount subject to Maximum cap of Rs. 0.50 Crore + Applicable GST

3. Document required to be submitted:

- i) Application form duly filled (as applicable in Form A / Form B)
- ii) PAN Card / GST number as applicable.
- iii) Memorandum & Articles of Association for company and registered partnership deed along with the Registrar of Firm certificate in case of partnership firms.
- iv) Audited Balance Sheets for the last three years.
- v) Other Documents supporting for expertise/experience.
- vi) Registrations certificates with professional bodies/ organizations.

vii) Letters of empanelment from other banks/ financial institution along with Assignment Letter for undertaking TEV study.

viii) TEV Reports prepared in the past 3 years. (At least three TEV Reports)

ix) CV of all key personnel, including that of technical/ financial experts.

x) Letter of assignments from other clients.

The aforesaid document list is illustrative and not exhaustive. The Bank may call for such other documents as may be considered necessary for verifying the eligibility or competence of the TEV consultant.

4. Procedure for Empanelment:

The consultant shall submit their applications duly filled in prescribed format (**A** for Fresh Empanelment and **B** for Renewal) along with relevant enclosures/ documents etc. as mentioned above to the CCO Department, Local Head Office, Bhopal through any of the Administrative Office/ Regional Business Office for further scrutiny. Application shall be evaluated as per the rating matrix. Once a decision to empanelment is taken, a letter of empanelment shall be sent to the applicant. The empanelment of the consultant is discrepancy of the bank, based on the rating matrix, other eligibility criteria and terms & conditions as applicable.

For further information, please contact:

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