

Following are the response to the unique queries discussed in the Pre-bid meeting dated **12.04.2019** for RFP NO: **SBI/GITC/FI&GS/2019/2020/585**, **Dated 05.04.2019**. All the bidders are requested to refer the "Corrigendum 1 dated 20.04.2019" published for better clarity to the RFP document.

Sr no	Page No.	Clause No.	Existing Clause	Query/Suggestions	SBI response
1	54	Bidders eligibility Criteria (Sr. No 14)	Bidder must have supplied minimum 500 AEC KITs [in full or in part (minimum 4 items(Desktop , Printer , Iris and Fingerprint scanner] covering at least 5 states with support of same during last 4 years (FY 2018-19, 2017-18,2016-17,2015-16)	Instead of 4 Items, it is requested to consider this clause for two items (slap scanner and dual iris scanner) and Number of Supplied AEC kits shall be 300 covering 2 states. . *The above clause need to be considered in view of the last time experience where only few bidders has submitted the bid	No change
2	NA	NA	NA	Optional way to allow more bidders to participate. In order to execute this bid smoothly an alternative way can be opted by bank which will enable to gather more prospective bidders for this bid. 1. SBI can look after the Terms & Conditions published on GEM (Government E-Marketplace under GOI) these days for huge procurement & installation of AE kits. Where BSNL alone done with procurement of 6000 qty Aadhaar enrolment kits and other govt departments like (Women welfare & School education department) procured more than 3000 qty AE kits .	No change
3	53	Eligibility criteria/2	The Bidder must have an average turnover of minimum Rs.5 crore during last 3 financial year(s).	Since its requirement of cumulative 2884 qty adhaar enrolment kit ,By keeping the total value of order in mind the average financial turn over for last	No change

				3 fiscal year must be atleast 25 cr to provide an opportunity to only genuine bidder in order to maintain seriousness among participating bidders.	
4	53	part II - Annexure B-Point # 2 (Bidder's Eligibility Criteria)	The Bidder must have an average turnover of minimum Rs. 5 crore during last 3 financial year(s).	Request bank to Amend:- The Bidder must have an average turnover of minimum Rs. 50 crore during last 3 financial year(s). Remarks:- Total project estimated is approx. 40 Crores.	No change
5	46	part II - point # 11 & 12 (Tender Fee & Earnest Money Deposit)	Tender Fee - Amount - Rs.20,000/- Non-refundable by means of a DD or Bankers' cheque payable at Mumbai in favour of State Bank of India.EMD- 50 Lacs - Validity period from the date of Bid opening, up to 6 months or on receipt of PBG from successful vendor, whichever is earlier. Validity of EMD may be extended beyond 6 months, pro tanto on extension of bid validity on request by the bank, if it is accepted by vendor.	Suggestions:-MSME Exemption for Document fee & EMD should not be allowed, Remarks:- Most of the products part of Aadhaar Enrolment kits are imported from various country. In that case, all Bidders are traders only, Can't claim as Manufactures. Hence the MSMEs / NSIC exemptions should not be allowed.	No change
6	47	part II - point # 17 (Terms of payment)	1. Payment shall be made in Indian Rupees. 2. 90% of the Total amount due (on PO basis) on successful installation and commission by following the SOP meant for installation of Online ECMP Client being advised by the Bank. Payment will be released within 30 days of receipt of Invoice and Installation & Commissioning	1. Payment shall be made in Indian Rupees. 2. 80% of the Total amount due (on PO basis) on successful Delivery. 3. 10% On Successful installation and commission by following the SOP meant for installation of Online ECMP Client being advised by the Bank. 4 10% of PO on expiry of warranty or on furnishing the Retention Money BG for early release of the amount, whichever is	No change

			<p>Certificate duly signed by the branch manager. As already stated, for reasons of delays in installation and commissioning not attributable to the Bank the liquidated damages may be levied as stated. Balance 10% of PO on expiry of warranty or on furnishing the Retention Money BG for early release of the amount, whichever is earlier.</p> <p>3. AMC will be released Quarterly in arrears.</p> <p>4. Payments will not be released for any part shipment or short shipments. However, if delivery and/or installation is delayed due to reasons attributable to the bank payment will be released for quantity supplied and installed.</p> <p>5. All necessary documents for the purpose of payment shall be submitted at respective LHOs of SBI or Head offices of RRBs.</p>	<p>earlier.</p> <p>3. AMC will be released Quarterly in arrears.</p> <p>4. Payments will not be released for any part shipment or short shipments. However, if delivery and/or installation is delayed due to reasons attributable to the bank payment will be released for quantity supplied and installed.</p> <p>5. All necessary documents for the purpose of payment shall be submitted at respective LHOs of SBI or Head offices of RRBs.</p> <p>Remarks:- The above changes will save the cost to Bank in terms factored interest cost of overall periods</p>	
7	56	Annexure B1 1. Desktop Clause 1.3 - CPU	Intel Core i3-8100, 8th generation / AMD A10 9700 or better	<p><u>Recommended Change:</u> Intel core i3-8100, 8th generation / AMD® Ryzen 3 PRO 2200G 3.5 GHz base frequency or better</p> <p><u>Remarks:</u> Request you to amend the AMD processor as AMD Ryzen 3 Pro 220G or better. This is the latest gen equivalent AMD processor available.</p>	No change

8	56	Annexure B1 1. Desktop Clause 1.10 - Input / Output Ports two VGA Ports	Minimum 10 USB 2.0 port.: 6 inbuilt and other can be given as external	Recommended Change: Minimum 8 inbuilt USB Ports (4 USB 3.0, 4 USB 2.0) and other can be given as external Remark: This is as per industry standard and will allow maximum participation. 6 USB ports is specific to one OEM, which allows the OEM to underplay in the product positioning and doesn't allow fair competition. All the industry OEM's have products with inbuilt 8 USB ports.	No change
9	56	Annexure B1 1. Desktop Clause 1.16 - Power supply	Maximum 300 watts energy star complied	Recommended change: Maximum 300 watts energy star complied with 90% efficiency or better. Remarks: We recommend the amendment as highlighted, higher efficiency means fewer losses and uses less power from the grid to provide same output power.	No change
10	54	Annexure -B, Bidder's Eligibility Criteria	Bidder must have supplied minimum 500 AEC KITs [in full or in part (minimum 4 items(Iris scanner, camera, slap scanner & GPS device)] covering at least 5 states with support of same for minimum period of 2-Certificate of same containing details such as State name and number of AEC kits supplied	Can we provide work experience/PO copy of OEM	No change

11	10	9 (i)	The Bidder shall furnish EMD for the amount and validity period mentioned in Part II of this document	We are a MSME and STARTUP (copy enclosed) we request you to kindly consider exempting us from paying Tender Fee and EMD (office memorandum ref no. F NO. 1(2)(1)/2014-MA Part dated 16th march 2016 , from MSME enclosed for your reference)	Exceptions (wavier of EMD and tender fees) can be considered to Micro & Small Enterprises unit for the goods produced / manufactured and services rendered by MSEs on the basis of valid NSIC certificate or Udyog Aadhaar Memorandum. Certificate (NSIC) / Memorandum should be valid as on bid submission date and cover the products/service s tendered to get EMD/tender fee exemptions.
12	46	Part-II- Schedule of events	Tender Fee-Amount - Rs.20,000/- Non-refundable by means of a DD or Bankers" cheque payable at Mumbai in favour of State Bank of India	CDP is MSME & NSIC certified company & also SBI Bank's west Zone empanelled vendor, So CDP will get Tender Fee exemption?	
13	46	Part-II- Schedule of events	Earnest Money Deposit-Rs.50 lacs, validity period from the date of Bid opening, up to 6 months or on receipt of PBG from successful vendor, whichever is earlier. Validity of EMD may be extended beyond 6 months, pro tanto on extension of bid validity on request by the bank, if it is accepted by vendor.	CDP is MSME & NSIC certified company & also SBI Bank's west Zone empanelled vendor, So CDP will get EMD Fee exemption?	
14	46	Schedule of event : point 6	Bid submission date:30-04-2019	Bidder had requested to extend Bid submission date as Bidders require time to obtain UIDAI certificate.	Please refer corrigendum.
15	47	Schedule of event : point 16	Delivery schedule	Requesting Bank to Extend Delivery and installation Schedule to be Minimum 45 Days instead of 30 days, since the OEM delivery time would be 4-6 Weeks and installation thereafter would take some more time.	Please refer corrigendum.